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LIVE WATER GROWS IN THE COLORADO MARKET

Denver Office Opens Downtown



Live Water Properties is pleased to announce the opening of a Denver office as the 13-year old firm continues its growth across the Mountain West. Located in historic downtown Denver, Live Water Properties' new set of suites is on the 16th floor at 216 – 16th Street. "With Brian and Robb's excellent sales records in Colorado and Nebraska and continued demand for recreational properties in both states and beyond, the downtown location is an added convenience for our clients in the Denver business community," explains Live Water Properties' President, Alex Maher.

Led by Brian Hartley and Robb Nelson, Live Water Properties' Colorado Associate Brokers, the Denver team currently has over \$82 million in listed ranch inventory. Jody West additionally staffs the office. Brian Hartley has been a top-performing Broker specializing in recreational properties in Wyoming and Colorado. Since joining Live Water Properties eight years ago, he's been involved with over \$153 million in sales. Hartley comments, "The Denver office and our ever increasing community involvement here will be central to sales throughout Colorado. We are excited to lead the expansion of the Live Water Properties' brand in the Rocky Mountains' largest business community."

The firm's ranch sales record boasts of \$1.25 billion plus, and now it includes 20 ranch brokers spread across 5 states, licensed and covering 9 states specializing in premier ranch properties. Look for another exciting Colorado office to open soon, for even more expanded geographic coverage.

OUR DENVER-BASED TEAM

Brian Hartley, Associate Broker



Brian has been a dedicated Broker with Live Water Properties for nearly 9 years, with transactional experience in Idaho, Montana, Wyoming, California and Colorado. Brian offers an extensive track record of experience based on more than 35 transactions; his deal portfolio includes a land value of \$153 million in 5 states. Brian is a seasoned Broker whose breadth of experience coupled with his passion for the outdoor lifestyle in the Rocky Mountains is invaluable when educating Buyers and Sellers on the finer points of transactions, market values and locations of the premier fishing and hunting

properties. Brian's core market focuses on the high mountain drainages and resort valleys of Colorado and Southeastern Wyoming, as well as unique destination fishing operations throughout the United States and beyond.

Brian currently manages a portfolio of properties representing a total of 4,000 acres and valued at \$82 million, plus a confidential selection of exclusive off-market properties for select Buyers. He set the benchmark in the Steamboat Springs, Colorado, market as Seller Representative in the single highest priced land sale between 2007 - 2014 in Routt County at \$17.65 million. Brian@livewaterproperties.com.

Robb Nelson, Attorney/Broker



Robb is actively engaged in real estate law, ranch brokerage, ranch management, the hunting industry and celebrity fundraising. Raised in South Dakota, he is an avid outdoorsman and his family has a long history in ranching and farming. His real estate and legal career are focused on large ranches, farms and recreational properties. Robb has successfully marketed numerous properties, represented Buyers and worked as an attorney for complex water rights and conservation easements.

Robb is a frequent National Speaker for SCI, NWTF, NRA, RMEF and other organizations on topics such as Owning and Leasing Big Game Hunting Properties, Conservation Easements, Water Rights, Hunting Laws, Leases, Habitat Enhancement, Stream

Bed Enhancement and other topics. He has extensive experience, contacts and knowledge of the hunting and fishing industry having worked with Under Armour, Mathews, Hunters Specialties, Mossy Oak, Ruger, Beretta, the Outdoor Channel and many others. His affiliations include; the NRA, RMEF, SCI, Kenai River Sportsfishing Association, NWTF, Pheasants Forever, Colorado Bowhunters, American Quarter Horse Association, Colorado Cattleman's, Colorado Coalition of Land Trusts, Wyoming Stock Growers, and legal counsel for the NFL Alumni Rocky Mountain Chapter. Robb@livewaterproperties.com.

Jody West, Executive Assistant



Jody comes to Live Water with a strong history of leadership and financial knowledge, coupled with a real estate background and successful vacation rental and other leasing businesses. She has extensive experience with contract negotiation, innovative problem solving, customer service and Colorado/Kansas real estate transactions, leasing, advertising and reporting. With Live Water Properties, Jody finds a dynamic work environment where she can add value and accountability while visiting some of the most stunning landscapes on earth. Jody@livewaterproperties.com.



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